



About Connexion Truck Centre

Connexion Truck Centre is a privately owned dealer of semi trucks, parts, service and financing based in Western Canada. This growing company has a strong leadership team, solid financials with a progressive entrepreneurial approach to ongoing expansion and organic growth. The company is part of a national dealer network servicing customers across the country. www.connexionindustries.ca

The Opportunity

Reporting to the CEO, the Chief Financial Officer (CFO) will provide leadership for all accounting, financial management, information technology and risk management activities. Leading the accounting and finance team, the successful incumbent will oversee all financial aspects of the company's growing operations, including reporting, tax, relationships with auditors and lenders, and capital procurement and cash flow. As a member of the Senior Leadership Team, the successful candidate will contribute to the development and implementation of strategy, analysis, and business decisions to help shape the success of the company and support its future growth.

Responsibilities include:

- Provide leadership on accounting, finance, information technology and administrative functions;
- Oversee the timely and accurate preparation of annual financial statements as well as monthly and quarterly reports, cash flow, budgets, financial forecasts, and analysis;
- Oversee fixed asset operations, including service, parts and body shop;
- Contribute to the development and execution of business strategy at the enterprise level;
- Monitor and direct the implementation of the financial aspects of strategic business plans, including management of inventory and short-term investments;
- Assist in capital expenditure portfolio management and evaluation;
- Maintain positive working relationships with financial lenders through open and timely communications;
- Develop and implement internal controls, risk management policies and procedures.
- Lead, mentor and develop the financial team, championing a Continuous Improvement environment;
- Oversee and assist in the preparation of annual audited financial statements as well as monthly and quarterly reports; and
- Collaborate with industry partners through the national dealer network.

Selection Criteria:

- Professional accounting designation with 10+ years accounting and finance experience;
- Progressive leadership experience, including active involvement at the senior leadership table;
- Strong technical skills in finance, accounting, management reporting, financial analysis, and ASPE;
- Experience with analysis of financial and operational metrics of a large sales organization including contract negotiation and inventory management;
- Demonstrated collaboration and relationship-building abilities;
- Strategic agility, business acumen, and exceptional organization skills;
- Experience with cost accounting, financial modeling and scenario analysis;
- Track record of successfully building and leading a team of accounting professionals.
- Entrepreneurial and energized by working in a fast paced, growth-oriented environment;
- Demonstrated experience in securing capital to support growth and future expansion.
- Strong negotiating, analytic and communication skills.

To apply, please send a resume and detailed cover letter to Morgan@harrisleadership.com quoting project #40141