

North Forge is growing!

As a result, we are seeking an experienced, dynamic Senior Manager of Programs to help drive the growth of North Forge's entrepreneurial ecosystem. This role is ideal for a leader who is passionate about fostering innovation and supporting early-stage entrepreneurs.

The Organization

North Forge Technology Exchange (NFTE) is a business incubator accelerator that works with founders nationally and internationally. NFTE fuels the innovation economy by providing tech-enabled, science-based, and advanced manufacturing entrepreneurs with growth coaches, subject-matter experts, mentors, and entrepreneurs-in-residence through our globally recognized four-stage Founders Program. Armed with one of North America's largest fabrication labs (FabLab™), they operate out of 30,000 square feet across Innovation Drive and Innovation Alley.

The Opportunity

Reporting to the Director of Programs and Global Initiatives, and working alongside the Program Manager, the Senior Manager of Programs, will manage key organizational programs, ensuring alignment with North Forge's global strategy and objectives. In this critical role, the Senior Manager of Programs will actively engage with ambitious founders, providing them with vital support, including intake assessments, pitch training, and mentorship. The successful incumbent will play a key role in expanding existing programming and relaunching the North Forge Angel Network.

Key Responsibilities

- Recruit ambitious founders, conduct intake meetings, and provide pitch training as needed.
- Design and implement the curriculum to assist entrepreneurs to expand their market reach, improve operational efficiency, launch new products or services and enhance customer experiences.
- Contribute to the design and implementation of new programming initiatives, while expanding existing programs.
- Collaborate with the Director of Programs and Global Initiatives to define clear program goals, set objectives, and develop long-term strategies for expansion, innovation, and improvement.
- Oversee and expand key initiatives like the North Forge Angel Network, the Advanced Manufacturing Lab (AMLab), and the high school program.
- Gather and evaluate data to assess program performance, uncover trends, and identify opportunities for increasing participation and engagement.
- Monitor key metrics and deliver regular insightful reports to leadership and stakeholders.

Selection Criteria

- Minimum of 3 years' experience working directly with entrepreneurs.
- Understanding of angel investing and venture capital is an asset, but resources are available.
- Financial acumen and budgeting experience are essential.
- Ideal candidates will be independent workers as well as cross-functional team players, strong communicators, creative problem solvers, outgoing and friendly and highly organized.
- Experience working within entrepreneurial settings is a definite asset.

To apply send a resume and cover letter to barbara@harrisleadership.com quoting project #25112.