



President & CEO Opportunity for Manitoba Enthusiast!

The Opportunity

Our client is seeking a President & CEO with the skills, passion and energy to champion the growth and transformation of a well-established non-profit organization, including the leadership of its programs, partnerships, fundraising, fiscal management, facility development and stakeholder relationships.

This position will report directly to the Chair of the Board of Directors and have overall responsibility for the development and operation of the Centre.

Responsibilities include:

- Establish strategic goals and related implementation plan, and execute in line with the Centre's vision and purpose;
- Provide leadership and support to the capital campaign working, closely with the campaign cabinet, committee and fund-raising consultant, and lead the planning and execution of the Centre's fundraising activities, including major gifts and planned giving;
- Provide leadership to staff to ensure the continued development and management of a professional, impactful and cost-efficient organization;
- Cultivate a strong and transparent working relationship with the Board;
- Formulate and execute comprehensive marketing, branding and development strategies that will ensure consistency and enhance revenue from operations, major donors, foundations, government agencies, corporations and individuals;
- Oversee the financial status of the organization including developing long and short-range financial plans, monitoring the budget and ensuring sound financial controls are in place and setting financial priorities to ensure the organization is operating in a manner that supports the needs of the programs and staff;
- Develop effective relationships with government, business and community representatives;
- Develop and implement an expanded membership and volunteer development and stewardship program; and
- Plan and lead facility expansion/construction.

Selection Criteria include:

- A post-secondary degree or equivalent training and experience;
- A minimum of 15 years of professional experience, including 5+ years at a senior management level;
- Experience and knowledge working with, on and/or reporting to a board is considered an asset;
- Ability to think strategically in a complex, evolving environment and marketplace;
- Fundraising, marketing/branding and fiscal management experience is considered an asset;
- Excellent coalition building skills with an ability to communicate and work effectively with a variety of internal and external stakeholders;
- A community champion with a history of participating in and leading collaborative initiatives and partnerships;
- Persuasive negotiator able to achieve consensus amongst differing opinions; and
- Outstanding presentation and communication skills and the experience and proclivity to be an outgoing spokesperson, relationship builder and fundraiser.

For more information or to apply in confidence for this exciting opportunity, contact Sonia Sharma at 204-926-3008 or sonia@harrisleadership.com. Please send a resume and cover letter quoting project #19118

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