



The Winnipeg Airports Authority (WAA) is committed to its people. As one of Manitoba's Top Employers for 11 straight years, the WAA knows great people make a great airport. As a community-based, non-share capital corporation, the WAA is committed to keeping the Greater Winnipeg community connected through the management and operation of the Winnipeg Richardson International Airport and affiliate businesses. With new leadership and an ever-expanding airport campus, the WAA is a critical player in the development of one of Canada's strategic transportation hubs. For more information: [www.waa.ca](http://www.waa.ca)

## The Opportunity

The General Counsel will be a member of the senior leadership team and play a critical role in enabling the WAA to deliver on its strategy and mandate for service to the community. The **General Counsel** will be responsible for handling a wide range of complex and specialized legal issues with a particular focus on commercial and leasing law. The incumbent will work in partnership with teams across the WAA, including Real Estate, Air Service Development, Infrastructure, Operations, Finance, Supply Chain and HR, providing effective legal solutions while proactively managing risk.

## Key Responsibilities

- Work in collaboration with all WAA stakeholders, maintaining strong relationships and mutual understanding of airport issues and priorities.
- Provide advice on legal & business issues and strategies and participate in the strategic and operational governance processes of the organization.
- Prepare, negotiate, and execute agreements with lessees, contractors, governments and other third parties.
- Monitor compliance with leases and related agreements and assess and communicate associated risks.
- Keep current with trends and issues in the industry and monitor and advise on changes to applicable laws and regulations.
- Understand and act in accordance with the Collective Bargaining Agreement(s) and administer as required.
- Manage claims and potential claims against the WAA and/or affiliates and maintain related corporate records.
- Establish departmental goals, objectives, and operating procedures, ensuring efficiency and strong financial management.

## Selection Criteria

- LL.B, a member of the Canadian Law Society, and barred in at least one province, preferably Manitoba.
- Minimum of seven to ten years relevant legal experience.
- Proven ability to assess problem situations and use good judgment to devise creative solutions.
- Ability to present legal concepts and ideas in business-friendly and user-friendly language.
- Strong negotiating skills.
- Experience in commercial leasing, and corporate law. Experience in land development would be an asset.
- Experience managing in a unionized environment is a strong asset.
- Ability to work under pressure and adhere to deadlines while adapting to changing priorities.
- Excellent written, oral communication and interpersonal skills.
- Experience in strategic planning, project management and execution.
- Proven leadership and ability to motivate in a team-oriented, collaborative environment.



To apply in confidence, please send a resume and cover letter to [barbara@harrisleadership.com](mailto:barbara@harrisleadership.com) quoting project #23107.

*\*Condition of employment is the ability to obtain and maintain an Airport Restricted Area Identification Card. WAA is an employment equity employer; aboriginal persons, women, visible minorities and individuals with disabilities are encouraged to self-declare in their application.*