

This position is located in Winnipeg MB with an expectation of travel to offices located in northern Manitoba.

## The Organization

The Arctic Gateway Group (AGG) is an Indigenous and community-owned railway and port corporation. This innovative corporation owns the Hudson Bay Railway (HBR) and the Hudson Bay Port (HBP), which have, for many years, been Northern Manitoba's transportation corridor. The Railway is the only land-based link providing access between many of the municipalities, First Nations, and Northern Affairs communities in the region and to the rest of Canada. Vital for moving commodities, such as food, fuel, building supplies and other goods in and out of the region, HBR provides an important supply route to Nunavut's Kivalliq region. AGG has embarked on a major capital program to upgrade the Railway and is preparing a multi-year development program for the Port.

## The Opportunity

Reporting to the Board of Directors, the Chief Executive Officer (CEO) is responsible for the overall strategic and operational performance of the company. Leading a team of 5 direct reports, and a workforce of over 150 people, the CEO provides effective leadership and vision to continue to grow the value of the organization in a responsible and sustainable manner. The CEO will ensure the implementation and achievement of the current and future strategic direction and the delivery of all key performance indicators.

## **Key Responsibilities**

- Provide leadership and vision to manage the group in the interests of the legal and beneficial shareholders.
- Provide leadership in setting the vision, mission, purpose, strategic plans, and annual business plans.
- Lead organizational growth in a profitable, sustainable manner through suitable management of human resources, capitalizing on assets, innovation, setting direction and operating the business in a sound and responsible manner.
- Maintain key Federal and Provincial government relationships, ensuring financial support remains in place as needed.
- Manage relationships with the Board of Directors, key stakeholders, communities and clients.
- Prepare and deliver an ambitious multi-year development plan for the Port and Railway securing a key role in the economic development of northern Manitoba.
- Secure strategic partnerships to finance and support development opportunities.

## **Selection Criteria**

- Post secondary degree; Post-graduate credentials in business and/or finance a strong asset.
- Progressively senior leadership experience in dynamic, multi-faceted organizations.
- Experience in public or private sector ground (ideally rail), shipping, or air transportation industries –is highly desired.
- Major resource, construction, and real estate development business experience is an asset.
- Experience working in urban, rural, and northern municipalities is an asset.
- Executive individuals of Indigenous heritage and/or experience working with Indigenous-owned organizations are encouraged to apply.

To apply send resume and a 1-page cover letter to Barbara Axworthy - <u>barbara@harrisleadership.com</u>









